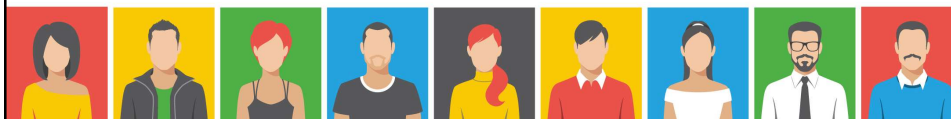




CHANGING LIVES
Workplaces that work

Creating Winning Teams for Success

Cathy Sheppard – July 2019



SETTING UP FOR SUCCESS

- Success is ultimately about making good choices



Questions:

- What is the culture within your business?
- How skilled are your leaders?
- How strong are your teams?
- How engaged are your people?



Thinking of your business

- What are the challenges with people?



The process



Clear Vision

- Where are you heading?



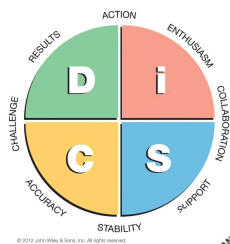
Core Values

- Who are you?
- What do you stand for?

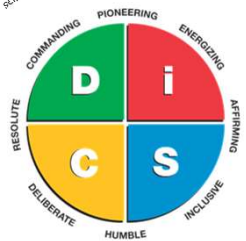


Communication is Vital!

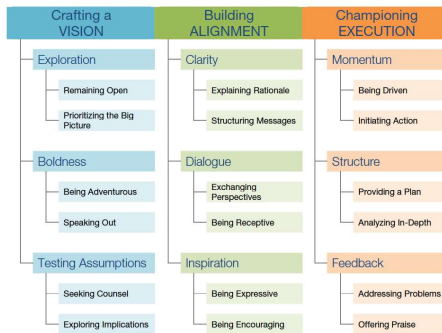
- Wiley's Everything DiSC



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3 DRIVERS - 18 BEST PRACTICES



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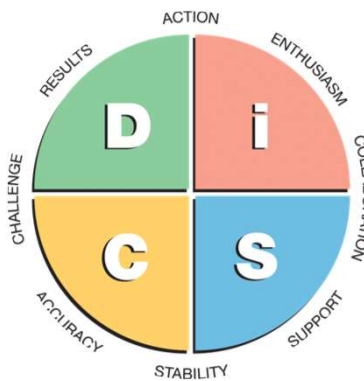


The Supermarket



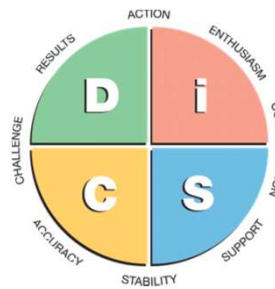
The DiSC® Model

- There are no 'good' or 'bad' styles
- There is no 'best' style
- All styles have strengths and limitations
- All styles can be more or less effective
- People are a blend of all four styles



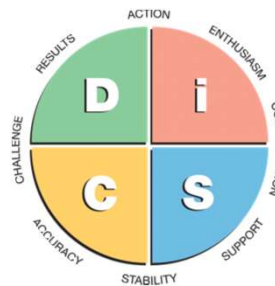
D = Dominance

- Direct
- Results-Oriented
- Firm
- Strong-willed
- Forceful



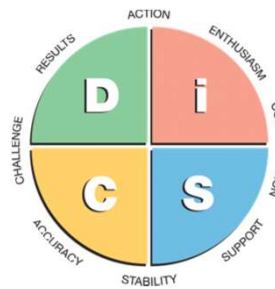
i = Influence

- Outgoing
- Enthusiastic
- Optimistic
- High-spirited
- Lively



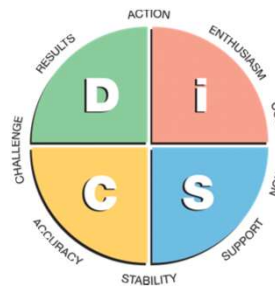
S = Steadiness

- Even-tempered
- Accommodating
- Patient
- Humble
- Tactful



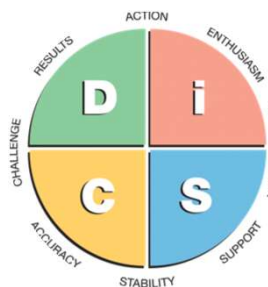
C = Conscientiousness

- Analytical
- Reserved
- Precise
- Private
- Systematic



You and DiSC

- Which DiSC style do you relate most strongly to?



The Ultimate Team Tool

- 5 Behaviours of a Cohesive Team



The Five Behaviors of a Cohesive Team™ Model



The process



Questions?

